

GLOBAL EXPRESSION OF INTEREST (EOI) FOR INSTALLATION OF NON-METALLIC PIPING AT THE SURFACE FACILITIES IN THE RAJASTHAN BLOCK, INDIA

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil and gas, renewable energy, display glass, semiconductor, mining, and smelting. Vedanta is one of the leading players in the market.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for more than a quarter of India's domestic crude oil production. Cairn Oil & Gas has a vision to achieve 50% of India's oil and gas production and contribute to India's energy security.

Cairn Oil & Gas, Vedanta Ltd., is the operator on behalf of itself and Joint Venture (JV) partner(s) Oil & Natural Gas Corporation (ONGC) Ltd., of the onshore block RJ-ON-90/1 (the "Block") located in Barmer and Jalore district, in the state of Rajasthan, India.

Cairn Oil & Gas, Vedanta Ltd., on behalf of itself and Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest to participate in the International Competitive Bidding (ICB) process for provision of installation of non-metallic piping at the surface facilities in the RJ/ON-90/1 Block located in Barmer, Rajasthan, India.

Brief Scope of Work:

Provision for supply and installation/ erection of GRE/ GRP piping for water services including testing & commissioning at Mangala field, Barmer. The piping and utilities shall be hooked up with the existing plant facilities.

Only those Bidders who, as a standalone entity or consortiums meet the below criteria should respond to this EOI:

"SPECIFIC PRE-QUALIFICATION CRITERIA"

Technical Pre-Qualification criteria:

1. Has the experience/capability of Procurement, Construction, Testing & Commissioning of "**Non-Metallic and / or Metallic Piping**" either in EPC/LSTK or Services Contracts in Oil and Gas Production facilities /Petrochemical plant projects/Oil refinery/Power plant projects in the past seven (7) years.

Interested parties are also requested, to submit the following documents and details as a minimum:

1. Letter of interest from interested party on their letter head.
2. Detailed contractor information clearly specifying years of experience in similar jobs, organisation structure, list of testing facilities, plant and machinery list mentioning year of manufacturing, support agencies and other facilities and resources for relevant scope.
3. List of current ongoing contracts of similar nature under execution.
4. Project execution and management / planning & scheduling methodology
5. All HSE related documents shall be submitted as per the Cairn quality & HSE risk criteria defined in the Scope of Work.

6. Updated quality manual, policies and procedures, quality organogram in line with internationally accepted practices along with list of quality trained resources and competency matrix.
7. Copies of valid ISO certifications for ISO 9001: 2015, ISO 14001:2015, OHSAS 18001: 2007/ ISO 45001:2018, other statutory certification like DGMS, ASME U / R stamp, API Q1 9th editions/ API Q2 1st edition etc. for the intended scope of work / services (as applicable).
8. Procedures/ Systems for subcontractors & vendors evaluation and appointment.
9. Details of litigations in last five (5) years.

Financial Pre-Qualification criteria:

1. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
2. Positive net worth in each of the immediately preceding two financial years.
3. The liquidity ratio shall not be less than 1 in each of the preceding two (02) financial years.

Also, note –

- i. Normally standalone financials of the bidding entity will only be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent/holding company financials can be submitted and considered, subject to submission of financial guarantee and commitment letter, as described under (ii)
- ii. Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:
 - a) Submission of Financial guarantee in the form of 10% Bank guarantee of contract value
 - b) Commitment Letter from Parent/Company to provide financial support to the bidding entity
- iii. In case of consortium, bidder is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth, and liquidity in proportion to the percentage of work to be performed by them. The Performance Bank Guarantee (PBG) will have to be submitted by individual consortium partners in the ratio of work being performed unless the leader takes responsibility of the complete consortium in which case, leader can submit PBG of required value.
- iv. Evaluation will be done only based on the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts
- v. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law
- vi. All qualifications and exceptions brought out in the Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested Parties should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link for the corresponding EOI listing on the Cairn website i.e. <http://www.cairnindia.com> within 10 days from this publication and submit their contact details online. Further to this, interested contractors would be invited for participation via Smart Source (Cairn's e-Sourcing Platform) via Smart Source (Cairn's e-Sourcing Platform).